

## AIRCRAFT RENTAL AGREEMENT

THIS RENTAL AGREEMENT (referred to herein as the "Lease," "Lease Agreement," or "Agreement") is made, effective as of the \_\_\_ day of \_\_\_\_\_, 20\_\_\_\_ ("Effective Date"), by and between AIR AMERICA FLIGHT CENTER, LLC, a Florida limited liability company (referred to herein as "Lessor") and \_\_\_\_\_ (referred to herein as "Lessee").

For good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

1. LEASE OF AIRCRAFT. Lessee rents aircraft (each an "Aircraft") from time to time, from Lessor on the terms, and at the rates hereinafter provided. Lessee acknowledges and agrees that prior to each rental Lessee will fully inspect the Aircraft and that Lessee's acceptance of the Aircraft constitutes Lessee's agreement that the Aircraft is in good mechanical condition. Lessee covenants and agrees that the Aircraft will be returned to Lessor in the same condition as received by Lessee.
2. TERMS AND CONDITIONS OF USE. The term of this Lease Agreement shall commence on \_\_\_\_\_ and shall remain in effect until terminated by Lessor, or superseded by a new lease agreement approved by Lessor (the "Term"). Lessee acknowledges and agrees that the terms and conditions herein shall apply to each Aircraft rental by Lessee during the Term. The Aircraft shall be under the sole operational control of Lessee, and Lessee's possession and operation of the Aircraft shall be subject to the following terms and conditions:
  - (a) Lessee shall utilize the Aircraft only in accordance with applicable local, state, and federal laws and regulations, including without limitation, all Federal Aviation Regulations.
  - (b) Lessee shall operate the Aircraft only in accordance with Lessee's pilot certificate and ratings, and Lessee shall not permit any other individual to operate the Aircraft. Lessee shall at all times operate the Aircraft as the pilot in command unless Lessor shall have given its prior written consent.
  - (c) Lessee shall file a flight plan for all flights.
  - (d) Pre-flight, takeoff, and landing checks will be performed on all flights with the use of a checklist approved by Lessor.
  - (e) Lessee shall provide Lessor with a list of all passengers that will be carried aboard the Aircraft, such list to include names, addresses, phone numbers, and emergency contact information.
  - (f) The Aircraft shall only be landed on hard surface runways at airports listed in the Airport Facility Directory, unless Lessor shall have given its prior written consent to an alternative landing site.
  - (g) The Aircraft shall be properly secured by Lessee when not in use.
  - (h) As a condition precedent to Lessee's use and operation of any Aircraft, Lessee shall have provided Lessor with Lessee's pilot certificate(s), medical certificate, a copy of Lessee's driver's license, and such other information as Lessor may reasonably request. Lessee represents and warrants that all information provided to Lessor shall be current, true and accurate in all respects, and shall remain current, true and accurate at all times during the Term.
3. PROHIBITED USES. Lessee covenants and agrees that the aircraft will NOT be used:
  - (a) For any illegal purpose;
  - (b) In any race, speed test, or contest;
  - (c) In formation flight;
  - (d) Outside the limits of the Continental United States and the Bahamas;
  - (e) To carry passengers or property for monetary compensation or hire;
  - (f) For flight instruction (unless Lessor has given its prior written consent); or
  - (g) For acrobatic maneuvers, unless Lessor shall have given consent in writing.
4. RENTAL RATES AND CHARGES. The rent payable by Lessee to Lessor for each Aircraft rental during the Term shall be the published rental rate in effect at the time of each such rental (the "Base Rental Rate"). Lessee acknowledges receipt of Lessor's current published rates and agrees that such rates may change from time to time in Lessor's discretion. Lessee agrees to pay all rental charges in full, immediately upon completion of any flight. Lessee acknowledges receipt of Lessor's Late or Cancelled Flights Policy and agrees that the additional terms and conditions, and additional charges set forth therein are incorporated herein by reference and made part of this Agreement, and shall apply in the event that Lessee cancels a scheduled flight or retains possession of the Aircraft for longer than agreed at the time of rental. Any charges due and owing hereunder, if not paid within thirty (30) days shall bear interest at the rate of 1 ½% per month, or the highest rate allowable by law, whichever is less. Lessee must have a valid credit card and credit card authorization on file with Lessor at all times during the Term. In the event that Lessee fails to pay any Base Rental Rate within 24 hours of completion of any flight, Lessee authorizes Lessor to charge such Base Rental Rate to Lessee's credit card on file.
5. ADDITIONAL EXPENSES. Lessee shall be solely liable for any costs related to Lessee's use of the Aircraft as contemplated herein, including without limitation, the following:
  - (a) Any parking, tie-down, hangar charges, or other facility expenses until the Aircraft is returned to Lessor at its home base; and
  - (b) If the Aircraft is abandoned away from Lessor's home base airport, any retrieval costs, including without limitation, pilot expenses and flight time at dual flight rates.
6. FUEL CREDIT. The parties acknowledge and agree that all Aircraft are rented to Lessee "wet" (i.e., with fuel). In the event that Lessee is required to purchase additional fuel during any Aircraft rental, upon return of the Aircraft, and delivery of evidence of such fuel purchase, Lessor shall credit Lessee at Lessor's then published per gallon fuel credit rate. Such credit shall be on account and offset against charges due to Lessor for future flights by Lessee.
7. INDEMNIFICATION OF LESSOR. Lessee agrees to indemnify Lessor against any and all losses incurred by Lessor as a result of Lessee's operation and use of any Aircraft hereunder, including without limitation costs and expenses (including reasonable attorneys' fees), by reason of claims for injury to or death of persons, and loss of or damage to property (including without limitation, loss of or damage to any Aircraft) arising out of or in any manner connected with the possession, use, or operation of any Aircraft by Lessee during the Term of this Lease, or any breach by Lessee of this Agreement, whether or not such claims are brought by a third-party. Lessee expressly

acknowledges and agrees that Lessee shall be liable to Lessor for Lessor's lost revenue during any period that an aircraft is rendered unusable due to damage caused while such Aircraft is in Lessee's possession.

8. **RISK OF LOSS.** Lessee shall be liable for any loss or damage to any Aircraft of Lessor while Lessee is in possession of such Aircraft, including without limitation, any loss or damage resulting from accidents, intentional acts of third-parties, or acts of god. Lessor strongly recommends that Lessee obtain renter's insurance covering Lessee while in possession and operational control of the Aircraft. Lessee agrees that Lessee's renter's insurance shall be the primary insurance coverage covering any loss while Lessee is in possession of the Aircraft, and Lessee will not look to any insurance coverage that may be carried by Lessor for recovery in connection with such losses. Lessee agrees that Lessee is solely responsible for the costs of returning any Aircraft to the same good working condition as it was in at the time of rental. If an Aircraft is damaged or suffers any equipment failure while in the possession of Lessee under this Lease, Lessee agrees to contact Lessor immediately. In addition, in the event of any accident, Lessee covenants and agrees to timely make such filings and reports as may be required by applicable laws and regulations, including applicable Federal Aviation Regulations. In the event of any malfunction or required maintenance which renders an Aircraft inoperable, Lessee agrees that Lessor shall not be liable to Lessee for the costs of any telephone calls, lodging, meals, airline tickets, or other alternative transportation, and that all such expenses shall be the sole and complete responsibility of Lessee.

9. **ALTERATIONS.** Lessee shall not have the right to alter, modify, or make additions or improvements to any Aircraft without the prior written permission of Lessor. All such alterations, modifications, additions, and improvements so made shall become the property of Lessor and shall be subject to all of the terms and conditions contained in this Agreement.

10. **MISCELLANEOUS.**

- (a) **Entire Agreement.** This Agreement constitutes the entire understanding between the parties with respect to the subject matter hereof, and supersedes any prior understandings or agreements between the parties, whether written or oral. Any change or modification of this Agreement must be in writing and signed by both parties.
- (b) **Governing Law.** This Agreement is entered into under, shall be governed by, and construed in accordance with the laws of the State of Florida without regard to conflicts of laws principles. In the event of any litigation arising out of or relating to this Agreement, each party agrees that such proceeding shall be exclusively brought in the courts of the State of Florida, County of Volusia, or if jurisdiction is proper, the United States District Court for the Middle District of Florida, and each party hereby irrevocably consents to the jurisdiction of the foregoing courts for any litigation between them.
- (c) **Pre-suit Mediation.** As a condition precedent to the bringing of any lawsuit by Lessee against Lessor, Lessee must submit to non-binding mediation to first attempt to settle the dispute in Volusia County, Florida. Such mediation shall be conducted by a mediator selected by Volusia County Mediation Services, or such other mediator selected by agreement of the parties.
- (d) **Waiver of Breach.** In the event any breach of this Agreement by the Lessee is waived by the Lessor, such waiver shall not constitute a waiver of any subsequent breach by the Lessee.

(e) **Severability.** The invalidity or unenforceability of any provision of this Agreement shall in no way affect the validity or enforceability of any other provision.

(f) **Attorneys' Fees.** In the event of any litigation between the parties hereto, the prevailing party in such suit shall be entitled to costs and reasonable attorneys' fees, whether incurred in settlement, at trial, or on appeal.

(g) **Counterparts.** The parties agree that this Agreement may be executed in two or more counterparts, each of which shall be deemed an original, and all of which taken together shall constitute a single instrument. The parties agree that for all purposes, a facsimile or electronic signature shall be sufficient and considered an original signature on this Agreement.

(h) **Survival.** The parties expressly agree that the terms of paragraphs 4, 7, 8 and 9 hereof shall survive any termination of this Agreement.

(i) **WAIVER OF JURY TRIAL.** THE PARTIES HERETO HEREBY KNOWINGLY, VOLUNTARILY AND INTENTIONALLY WAIVE ANY RIGHT THEY MAY HAVE TO A TRIAL BY JURY IN RESPECT TO ANY LITIGATION BASED ON THIS AGREEMENT OR ARISING OUT OF, UNDER, OR IN CONNECTION WITH THIS AGREEMENT, OR ANY COURSE OF CONDUCT, COURSE OF DEALING, STATEMENTS (WHETHER VERBAL OR WRITTEN), OR ACTIONS OF ANY PARTY WITH RESPECT HERETO OR THERETO. THIS PROVISION IS A MATERIAL INDUCEMENT FOR THE PARTIES ACCEPTING AND/OR ENTERING INTO THIS AGREEMENT.

IN WITNESS WHEREOF, the parties have executed this Lease Agreement as of the date first written above.

LESSOR

\_\_\_\_\_  
Air America Flight Center, LLC.

By:

Its:

LESSEE

\_\_\_\_\_

By:

Individually



# PILOT INFORMATION FORM

## General Information

_____	_____	_____	_____
First name	Middle name	Last name	Nickname/Aliases
_____	_____		_____
Phone number	Email address		
_____	_____		
Street address	City/State/Country/Postal code		
_____	_____	_____	
Gender	Date of birth	Driver's license number/State (or valid photo ID)	

## Pilot Information

_____	_____	_____
Pilot privileges (student/PPL/CPL/ATP/CFI)	Pilot certificate number	Ratings
_____	_____	
Medical class (I,II,III)	Medical date	

## Proof of Citizenship (Passport or birth certificate)

*To begin training/renting at Air America Flight Center you must prove your country of citizenship in the form of a Passport or birth certificate; for international students/renters this also includes a Visa. For US citizens with only a birth certificate, please write "birth certificate" in lieu of the Passport number.*

_____	_____	_____
Country of citizenship	Passport number	Passport expiration
_____	_____	
Visa number	Visa expiration	

## Emergency Contact Information

_____	_____	_____
First name	Last name	Relationship (spouse, mother, father, brother, sister)
_____	_____	
Street address	City/State/Country/Postal code	
_____		
Phone number		



## After-Hours Flights Policy

Air America Flight Center (AAFC) allows the operation of aircraft after normal business hours between close of business (COB) to 1AM the next day to facilitate the needs of rental and instructional flights. To service flights after normal business hours, AAFC mandates the pilot in command (PIC) must:

- Become familiar with AAFC Contact Information and Policies
- Inform AAFC dispatch personnel of the intent to schedule an aircraft outside normal business hours
- Keep AAFC dispatch personnel informed of the intended return time
- Provide AAFC dispatch a flight plan, route of flight, or flight purpose if staying within 25 miles of the airport
- Arrange payment for the flight with a card on-file, prepayment, or AAFC flight account balance
- Immediately inform AAFC dispatch personnel if their return time changes for any reason
- Perform the AAFC Shutdown Checklist at the end of the flight
- Call the after-hours phone or other contacts if necessary to arrange for escort
- Remain with the aircraft until an AAFC representative arrives to escort from the ramp and off airport property
- Not at any point leave the aircraft they are assigned to
- Not attempt to leave the Southeast ramp or exit airport property without an escort

Between 1AM and open of business, after-hours service may not be available. Arrangements must be made with dispatch staff and **approved by a supervisor** to ensure the aircraft is properly secured until open of business and returned to the flight center without delay and the renter and occupants must ensure safe exit of airport property. The above mandates still apply regardless of the hour.

**Amendment:** No activities between close of business (1900L) and open of business (0800L) may occur unless **prior approval by a manager** is granted and a **front desk dispatcher is present** to dispatch the activity.

After-Hours fees are based on the time of arrival on the flight center ramp and first communication with AAFC dispatch staff and are \$30 between COB and 11PM, \$60 between 11PM and 6AM, and \$30 between 6am and OOB. If a flight begins after COB, an AAFC representative must escort to the aircraft, and a call-out fee of \$30/\$60 may apply. **A late fee of \$75 may apply** if a flight returns later than arranged with dispatch staff per the mandates above.

Abandonment of the aircraft away from the flight center may result in relocation fees up to and including the cost of returning the aircraft at its normal rental rate, employee labor expenses, transportation costs, and landing, ramp, and storage fees that may apply. PIC's are urged to make every effort to return the aircraft to the flight center within business or after-hours service times. All available AAFC contacts should be communicated with per the mandates above or in case of any difficulties with the aircraft or reservation. They are kept up-to-date and provided in each aircraft

binder as Contact Information & Policies. Please make every effort to contact an AAFC representative for assistance outside business hours before contacting other authorities. If no AAFC representatives are reachable (you must attempt to call all representatives on the Contact Information & Policies list) and you need assistance on DBIA property, contact Airport Operations or Air Traffic Control for assistance without leaving the aircraft and wait until an escort arrives.

Front Desk Dispatchers	Between 0800-1900L ONLY	(386) 252-3600
After-Hours Duty Phone	After-Hours Duty Staff	(386) 562-2978
DAB Airport Authorities	Airport Control/ATC/Ops	Contact ATCT by radio or phone
Emergency Services	911	Call, notify location on airport



## CANCELED AND TARDY FLIGHTS POLICY

All flight cancellations and tardy flights must notify dispatch personnel as soon as possible prior to the scheduled or due back aircraft time. Failure to do so may result in a \$75 fee charged to the pilot in command (PIC) by Air America Flight Center (AAFC).

Additionally, if any proceeding flights are canceled or scheduled times are pushed back due to the previous flight, the offending PIC may be charged a \$75 fee by AAFC and if the affected flight(s) are instructional, the cost of that instructor(s) time, calculated in half hour blocks up to two hours at the instructor(s) normal rate.

If cancellation or tardiness is related to weather, safety, unforeseen mechanical issues, etc., penalties may not be charged.



## PAYMENT POLICY

Air America Flight Center (AAFC) takes various forms of payment to include, cash, check, debit, and credit cards (Visa, MasterCard, Discover, AMEX, etc.). If a debit/credit card is used, that card will be retained on file through Veritrans Merchant Services (AAFC is Payment Card Industry compliant) and may be used to pay for services rendered. If the flight is outside of AAFCs normal business hours, a charge account must be created before each flight.

All flights must be paid within 24 hours of the aircraft's return; payment extensions for any account(s) must be approved by Melissa Booth or designated employee representative. Additionally, if a credit/debit card to be used is not in the name of the pilot in command, expressed written or oral consent for permission to use the card is required.



## LETTER OF AGREEMENT

By signing below, I agree to follow all of the directives and policies outlined by Air America Flight Center, LLC. in regards to canceled and tardy flights, after hour flights, payment policy, and any other policies that may be prescribed by Air America Flight Center, LLC. Fees incurred by any violation of Air America Flight Center, LLC. policies may be waived at the discretion of the acting manager and instructional fees may be waived by the affected flight instructor(s). To the best of my knowledge, all information provided is true and correct.

\_\_\_\_\_  
Printed name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date